

2016 - Exams Attempted Once and Passed by Pre-Licensing Education Provider

(through August 2016)

LIFE & HEALTH - Exams Attempted Once and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	2	2	100%	3	1	33%	1	0	0%	6	3	50%
360training.com, Inc.	6	5	83%				2	1	50%	8	6	75%
A. D. BANKER & COMPANY	28	18	64%	5	3	60%	3	1	33%	36	22	61%
COMMONWEALTH SCHOOLS OF INS	14	8	57%	3	2	67%				17	10	59%
CPMI PROFESSIONAL DEVELOPMENT, INC.							1	0	0%	1	0	0%
ExamFX, INC.	236	130	55%	38	20	53%	31	21	68%	305	171	56%
INDEPENDENT INSURANCE AGENTS OF INDIANA	10	5	50%	2	1	50%				12	6	50%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	2	1	50%	1	0	0%	2	2	100%	5	3	60%
INDIANA LICENSING SCHOOL	1	1	100%				1	1	100%	2	2	100%
INSURANCE CAREER TRAINING INC.	8	4	50%				2	2	100%	10	6	60%
INSURANCE LEARNING CENTER	1	0	0%							1	0	0%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	14	8	57%	4	2	50%	2	2	100%	20	12	60%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	17	9	53%	2	1	50%	4	2	50%	23	12	52%
KAPLAN FINANCIAL EDUCATION	75	53	71%	14	11	79%	14	9	64%	103	73	71%
MONTGOMERY INSURANCE SCHOOL	252	133	53%	26	15	58%	30	19	63%	308	167	54%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	3	2	67%							3	2	67%
PATHFINDER CORPORATION	195	129	66%	38	26	68%	33	26	79%	266	181	68%
PRELICENSE.COM	21	10	48%	2	1	50%	1	1	100%	24	12	50%
PROFESSIONAL TRAINING INSTITUTION, INC.	28	16	57%	7	4	57%	7	2	29%	42	22	52%
SECURITIES TRAINING CORPORATION	8	4	50%	1	1	100%	2	1	50%	11	6	55%
TESTEACHERS	37	23	62%	3	3	100%	6	3	50%	46	29	63%
THE LICENSE COACH	20	8	40%	2	1	50%	2	2	100%	24	11	46%
XCEL TESTING SOLUTIONS LLC	448	330	74%	76	57	75%	89	72	81%	613	459	75%
	1426	899	63%	227	149	66%	233	167	72%	1886	1215	64%

PROPERTY & CASUALTY - Exams Attempted Once and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	2	1	50%				5	2	40%	7	3	43%
360training.com, Inc.	12	8	67%	4	1	25%	1	1	100%	17	10	59%
A. D. BANKER & COMPANY	11	2	18%	4	1	25%	1	1	100%	16	4	25%
BOB PERKINS & ASSOCIATES	1	1	100%							1	1	100%
COMMONWEALTH SCHOOLS OF INS	10	3	30%				1	1	100%	11	4	36%
CPMI PROFESSIONAL DEVELOPMENT, INC.	6	3	50%				1	0	0%	7	3	43%
ExamFX, INC.	68	21	31%	12	3	25%	8	3	38%	88	27	31%
INDEPENDENT INSURANCE AGENTS OF INDIANA	9	1	11%	1	1	100%	2	1	50%	12	3	25%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	1	0	0%							1	0	0%
INDIANA LICENSING SCHOOL	1	1	100%	2	0	0%	1	1	100%	4	2	50%
INSURANCE CAREER TRAINING INC.	11	3	27%	5	3	60%	1	1	100%	17	7	41%
INSURANCE LEARNING CENTER	3	2	67%	1	0	0%	1	1	100%	5	3	60%
INSURANCE SCHOOLS, INC.	2	0	0%	1	1	100%	1	0	0%	4	1	25%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	8	1	13%				1	1	100%	9	2	22%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	15	8	53%	2	2	100%	5	1	20%	22	11	50%
KAPLAN FINANCIAL EDUCATION	45	11	24%	10	3	30%	9	1	11%	64	15	23%
LIBERTY MUTUAL INSURANCE COMPANY	17	12	71%							17	12	71%
MONTGOMERY INSURANCE SCHOOL	145	84	58%	24	19	79%	26	15	58%	195	118	61%
PATHFINDER CORPORATION	271	145	54%	26	18	69%	55	29	53%	352	192	55%
PRELICENSE.COM	10	4	40%	3	1	33%				13	5	38%
PROFESSIONAL TRAINING INSTITUTION, INC.	37	18	49%	5	2	40%	17	12	71%	59	32	54%
TESTEACHERS	31	9	29%	2	0	0%	6	1	17%	39	10	26%
THE LICENSE COACH	1	0	0%	1	1	100%				2	1	50%
XCEL TESTING SOLUTIONS LLC	9	1	11%							9	1	11%
	717	338	47%	103	56	54%	142	72	51%	962	466	48%

PERSONAL LINES - Exams Attempted Once and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	2	0	0%							2	0	0%
360training.com, Inc.	2	2	100%							2	2	100%
A. D. BANKER & COMPANY	4	1	25%				1	1	100%	5	2	40%
BOB PERKINS & ASSOCIATES	1	0	0%							1	0	0%
ExamFX, INC.	7	3	43%	2	0	0%				9	3	33%
GOVERNMENT EMPLOYEES INSURANCE COMPANY (GEICO)	59	57	97%	10	10	100%	32	32	100%	101	99	98%
INDEPENDENT INSURANCE AGENTS OF INDIANA	1	0	0%							1	0	0%
INDIANA LICENSING SCHOOL	1	0	0%							1	0	0%
INSURANCE CAREER TRAINING INC.	1	0	0%	1	1	100%				2	1	50%
INSURANCE LEARNING CENTER	2	1	50%	1	1	100%				3	2	67%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	1	0	0%				1	0	0%	2	0	0%
KAPLAN FINANCIAL EDUCATION	5	3	60%	1	0	0%	2	2	100%	8	5	63%
LIBERTY MUTUAL INSURANCE COMPANY							1	1	100%	1	1	100%
MONTGOMERY INSURANCE SCHOOL	6	2	33%							6	2	33%
PATHFINDER CORPORATION	6	2	33%	4	1	25%	1	1	100%	11	4	36%
TESTEACHERS	47	11	23%	7	2	29%	3	0	0%	57	13	23%
	145	82	57%	26	15	58%	41	37	90%	212	134	63%

LIFE - Exams Attempted Once and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	1	1	100%	1	1	100%				2	2	100%
A. D. BANKER & COMPANY	26	17	65%	6	4	67%	10	5	50%	42	26	62%
COMMONWEALTH SCHOOLS OF INS	7	1	14%				1	0	0%	8	1	13%
CPMI PROFESSIONAL DEVELOPMENT, INC.	1	0	0%							1	0	0%
ExamFX, INC.	48	25	52%	9	3	33%	4	4	100%	61	32	52%
INDEPENDENT INSURANCE AGENTS OF INDIANA	2	1	50%							2	1	50%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	1	0	0%	1	0	0%				2	0	0%
INDIANA LICENSING SCHOOL	4	1	25%							4	1	25%
INSURANCE CAREER TRAINING INC.	3	0	0%	1	1	100%				4	1	25%
INSURANCE LEARNING CENTER	1	0	0%							1	0	0%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	5	2	40%	1	0	0%	2	0	0%	8	2	25%
KAPLAN FINANCIAL EDUCATION	14	7	50%	3	1	33%	2	2	100%	19	10	53%
MONTGOMERY INSURANCE SCHOOL	5	0	0%	1	0	0%				6	0	0%
PATHFINDER CORPORATION	58	39	67%	4	4	100%	8	7	88%	70	50	71%
PRELICENSE.COM	3	1	33%	1	1	100%				4	2	50%
PRIMERICA LIFE INSURANCE COMPANY	184	67	36%	32	12	38%	38	12	32%	254	91	36%
PROFESSIONAL TRAINING INSTITUTION, INC.	8	2	25%	2	1	50%				10	3	30%
TESTEACHERS	26	17	65%	5	2	40%	2	0	0%	33	19	58%
THE LICENSE COACH	14	5	36%	2	0	0%				16	5	31%
XCEL TESTING SOLUTIONS LLC	25	13	52%	4	3	75%	3	3	100%	32	19	59%
	436	199	46%	73	33	45%	70	33	47%	579	265	46%

HEALTH - Exams Attempted Once and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail				1	0	0%	1	0	0%	2	0	0%
A. D. BANKER & COMPANY	9	3	33%	2	2	100%				11	5	45%
COMMONWEALTH SCHOOLS OF INS	3	0	0%				2	2	100%	5	2	40%
ExamFX, INC.	66	30	46%	4	1	25%	11	4	36%	81	35	43%
GREENLIGHT TRAINING INC	2	2	100%							2	2	100%
INDIANA LICENSING SCHOOL	1	0	0%							1	0	0%
INSURANCE CAREER TRAINING INC.	1	0	0%							1	0	0%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	1	1	100%				1	0	0%	2	1	50%
KAPLAN FINANCIAL EDUCATION	1	0	0%	1	0	0%	1	1	100%	3	1	33%
MONTGOMERY INSURANCE SCHOOL	4	0	0%							4	0	0%
PATHFINDER CORPORATION	8	5	63%	2	1	50%	2	1	50%	12	7	58%
PRELICENSE.COM	2	2	100%				1	0	0%	3	2	67%
PROFESSIONAL TRAINING INSTITUTION, INC.	1	0	0%	1	1	100%	1	1	100%	3	2	67%
TESTEACHERS	7	4	57%				2	2	100%	9	6	67%
THE LICENSE COACH	5	2	40%				1	0	0%	6	2	33%
XCEL TESTING SOLUTIONS LLC	12	9	75%	6	5	83%	9	6	67%	27	20	74%
	123	58	47%	16	10	63%	31	17	55%	170	85	50%

2016 - All Exams Taken and Passed by Pre-Licensing Education Provider

(through August 2016)

LIFE & HEALTH - All Exams Taken and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	2	2	100%	5	1	20%	4	0	0%	11	3	27%
360training.com, Inc.	9	5	56%				3	2	67%	12	7	58%
A. D. BANKER & COMPANY	48	26	54%	5	3	60%	6	2	33%	59	31	53%
COMMONWEALTH SCHOOLS OF INS	20	10	50%	10	5	50%				30	15	50%
CPMI PROFESSIONAL DEVELOPMENT, INC.	1	1	100%				1	0	0%	2	1	50%
ExamFX, INC.	424	199	47%	53	28	53%	47	28	60%	524	255	49%
INDEPENDENT INSURANCE AGENTS OF INDIANA	18	7	39%	4	2	50%				22	9	41%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	4	3	75%	2	1	50%	2	2	100%	8	6	75%
INDIANA LICENSING SCHOOL	10	2	20%				1	1	100%	11	3	27%
INSURANCE CAREER TRAINING INC.	15	7	47%				2	2	100%	17	9	53%
INSURANCE LEARNING CENTER	2	1	50%							2	1	50%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	26	13	50%	5	3	60%	3	2	67%	34	18	53%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	28	13	46%	3	1	33%	5	3	60%	36	17	47%
KAPLAN FINANCIAL EDUCATION	109	73	67%	20	14	70%	25	14	56%	154	101	66%
MONTGOMERY INSURANCE SCHOOL	446	222	50%	37	20	54%	49	22	45%	532	264	50%
NATIONAL ONLINE INSURANCE SCHOOL, LLC	6	4	67%							6	4	67%
PATHFINDER CORPORATION	329	174	53%	57	37	65%	45	33	73%	431	244	57%
PRELICENSE.COM	36	17	47%	2	1	50%	3	2	67%	41	20	49%
PROFESSIONAL TRAINING INSTITUTION, INC.	52	26	50%	11	6	55%	10	4	40%	73	36	49%
SECURITIES TRAINING CORPORATION	15	8	53%	1	1	100%	3	2	67%	19	11	58%
TESTEACHERS	67	35	52%	5	3	60%	8	4	50%	80	42	53%
THE LICENSE COACH	41	13	32%	3	2	67%	3	2	67%	47	17	36%
XCEL TESTING SOLUTIONS LLC	606	388	64%	107	71	66%	111	78	70%	824	537	65%
	2314	1249	54%	330	199	60%	2975	1651	55%	2975	1651	55%

PROPERTY & CASUALTY - All Exams Taken and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	6	2	33%				8	4	50%	14	6	43%
360training.com, Inc.	20	12	60%	4	1	25%	5	2	40%	29	15	52%
A. D. BANKER & COMPANY	27	8	30%	11	3	27%	4	2	50%	42	13	31%
BOB PERKINS & ASSOCIATES	1	1	100%							1	1	100%
COMMONWEALTH SCHOOLS OF INS	32	8	25%				1	1	100%	33	9	27%
CPMI PROFESSIONAL DEVELOPMENT, INC.	9	5	56%				3	0	0%	12	5	42%
ExamFX, INC.	176	55	31%	16	5	31%	23	9	39%	215	69	32%
INDEPENDENT INSURANCE AGENTS OF INDIANA	25	7	28%	1	1	100%	6	3	50%	32	11	34%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	4	1	25%							4	1	25%
INDIANA LICENSING SCHOOL	1	1	100%	5	1	20%	1	1	100%	7	3	43%
INSURANCE CAREER TRAINING INC.	41	8	20%	14	3	21%	6	4	67%	61	15	25%
INSURANCE LEARNING CENTER	3	2	67%	3	1	33%	1	1	100%	7	4	57%
INSURANCE SCHOOLS, INC.	3	1	33%	1	1	100%	2	0	0%	6	2	33%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	16	3	19%	1	1	100%	2	2	100%	19	6	32%
IVY TECH COMMUNITY COLLEGE-WABASH VALLEY	28	12	43%	2	2	100%	8	2	25%	38	16	42%
KAPLAN FINANCIAL EDUCATION	126	36	29%	24	7	29%	21	7	33%	171	50	29%
LIBERTY MUTUAL INSURANCE COMPANY	27	15	56%							27	15	56%
MONTGOMERY INSURANCE SCHOOL	244	124	51%	35	22	63%	54	26	48%	333	172	52%
PATHFINDER CORPORATION	523	233	45%	50	31	62%	94	48	51%	667	312	47%
PRELICENSE.COM	16	5	31%	5	1	20%	1	1	100%	22	7	32%
PROFESSIONAL TRAINING INSTITUTION, INC.	78	34	44%	8	4	50%	29	16	55%	115	54	47%
TESTEACHERS	62	20	32%	10	4	40%	15	3	20%	87	27	31%
THE LICENSE COACH	1	0	0%	1	1	100%				2	1	50%
XCEL TESTING SOLUTIONS LLC	20	6	30%							20	6	30%
	1469	593	40%	191	89	47%	284	132	46%	1944	814	42%

PERSONAL LINES - All Exams Taken and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	9	0	0%				1	1	100%	10	1	10%
360training.com, Inc.	2	2	100%							2	2	100%
A. D. BANKER & COMPANY	12	3	25%				1	1	100%	13	4	31%
BOB PERKINS & ASSOCIATES	2	0	0%							2	0	0%
ExamFX, INC.	26	8	31%	2	0	0%	1	0	0%	29	8	28%
GOVERNMENT EMPLOYEES INSURANCE COMPANY (GEICO)	61	59	97%	10	10	100%	32	32	100%	103	101	98%
INDEPENDENT INSURANCE AGENTS OF INDIANA	2	0	0%							2	0	0%
INDIANA LICENSING SCHOOL	1	0	0%							1	0	0%
INSURANCE CAREER TRAINING INC.	4	2	50%	1	1	100%				5	3	60%
INSURANCE LEARNING CENTER	5	1	20%	1	1	100%				6	2	33%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	8	0	0%				2	1	50%	10	1	10%
KAPLAN FINANCIAL EDUCATION	11	5	46%	3	1	33%	2	2	100%	16	8	50%
LIBERTY MUTUAL INSURANCE COMPANY							1	1	100%	1	1	100%
MONTGOMERY INSURANCE SCHOOL	18	6	33%				1	0	0%	19	6	32%
PATHFINDER CORPORATION	17	5	29%	11	3	27%	12	2	17%	40	10	25%
TESTEACHERS	86	19	22%	19	6	32%	6	1	17%	111	26	23%
	264	110	42%	47	22	47%	59	41	69%	370	173	47%

LIFE - All Exams Taken and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail	1	1	100%	1	1	100%				2	2	100%
A. D. BANKER & COMPANY	41	22	54%	8	6	75%	12	7	58%	61	35	57%
COMMONWEALTH SCHOOLS OF INS	19	5	26%				3	1	33%	22	6	27%
CPMI PROFESSIONAL DEVELOPMENT, INC.	2	1	50%							2	1	50%
ExamFX, INC.	81	35	43%	21	4	19%	9	7	78%	111	46	41%
INDEPENDENT INSURANCE AGENTS OF INDIANA	2	1	50%							2	1	50%
INDIANA ASSOCIATION OF INS & FINANCIAL ADVISORS, INC.	3	1	33%	4	1	25%				7	2	29%
INDIANA LICENSING SCHOOL	9	2	22%				1	0	0%	10	2	20%
INSURANCE CAREER TRAINING INC.	6	2	33%	1	1	100%				7	3	43%
INSURANCE LEARNING CENTER	1	0	0%							1	0	0%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	8	2	25%	1	0	0%	2	0	0%	11	2	18%
KAPLAN FINANCIAL EDUCATION	33	12	36%	8	3	38%	3	3	100%	44	18	41%
MONTGOMERY INSURANCE SCHOOL	16	6	38%	3	0	0%	1	1	100%	20	7	35%
PATHFINDER CORPORATION	90	52	58%	5	4	80%	11	8	73%	106	64	60%
PRELICENSE.COM	6	2	33%	4	2	50%				10	4	40%
PRIMERICA LIFE INSURANCE COMPANY	325	106	33%	81	20	25%	71	24	34%	325	150	46%
PROFESSIONAL TRAINING INSTITUTION, INC.	17	6	35%	2	1	50%				19	7	37%
TESTEACHERS	41	23	56%	10	4	40%	7	1	14%	58	28	48%
THE LICENSE COACH	23	11	48%	2	0	0%	4	2	50%	29	13	45%
XCEL TESTING SOLUTIONS LLC	34	15	44%	4	3	75%	4	4	100%	42	22	52%
	758	305	40%	155	50	32%	128	58	45%	889	413	46%

HEALTH - All Exams Taken and Passed

PRE-LICENSING EDUCATION PROVIDER	JANUARY - JUNE 2016			JULY 2016			AUGUST 2016			TOTAL 2016		
	taken	passed	rate	taken	passed	rate	taken	passed	rate	taken	passed	rate
0Chance2Fail				1	0	0%	2	0	0%	3	0	0%
A. D. BANKER & COMPANY	17	5	29%	2	2	100%				19	7	37%
COMMONWEALTH SCHOOLS OF INS	10	2	20%				2	2	100%	12	4	33%
ExamFX, INC.	110	48	44%	4	1	25%	16	4	25%	130	53	41%
GREENLIGHT TRAINING INC	2	2	100%							2	2	100%
INDIANA LICENSING SCHOOL	2	0	0%							2	0	0%
INSURANCE CAREER TRAINING INC.	1	0	0%							1	0	0%
IVY TECH COMMUNITY COLLEGE BLOOMINGTON CAMPUS	1	1	100%				1	0	0%	2	1	50%
KAPLAN FINANCIAL EDUCATION	1	0	0%	1	0	0%	3	2	67%	5	2	40%
MONTGOMERY INSURANCE SCHOOL	6	1	17%							6	1	17%
PATHFINDER CORPORATION	26	8	31%	5	2	40%	2	1	50%	33	11	33%
PRELICENSE.COM	2	2	100%				2	1	50%	4	3	75%
PROFESSIONAL TRAINING INSTITUTION, INC.	1	0	0%	1	1	100%	1	1	100%	3	2	67%
TESTEACHERS	15	7	47%				2	2	100%	17	9	53%
THE LICENSE COACH	5	2	40%				1	0	0%	6	2	33%
XCEL TESTING SOLUTIONS LLC	16	11	69%	6	5	83%	10	7	70%	32	23	72%
	215	89	41%	20	11	55%	42	20	48%	277	120	43%